Flatbush Avenue, Junction Fulton Street, Brooklyn.

Most Attractive Shopping Place in Brooklyn-Prices Always the Lowest

Annual Sale of Household Linens Begins Monday, December 30.

This sale will offer advantages over that of any previous year. Our assortments are more complete and prices lower.

In addition to our regular lines we have broken lots, manufacturers' samples and surplus lines, many of them less than cost of manufacture.

Annual Sale of Muslin Underwear.

Our own make and other manufacturers at very special prices.

Gowns of good quality Muslin, yoke of cluster tucks and embroidery, insertion, hemstitched ruffle on neck and sleeves, at 29 cts.

Gowns of Muslin and Cambric, high and Empire styles, yoke of hemstitched tucks, finished with cambric ruffle, at 48 cts., 59 cts. and 65 cts.

Gowns of Masonville Muslin (our own make), yoke of cluster tucks, with cambric and embroidered ruffle, 75 cts. and 95 cts.

Gowns of Muslin and Berkeley Cambric (our own make), Empire and square neck, yoke of bias tucking, embroidered insertion, hemstitching, with fine embroidered trimming, \$1.85 and \$1.65.

Drawers of good Muslin, hem and tucks, at 19 cts.

Drawers of Masonville Muslin (our own make), hem and cluster tucks, at 25 cts.

Drawers of Masonville Muslin (our own make), hemstitched or cluster tucks with embroidered ruffle, 48 cts., 69 cts., 85 cts. and 95 cts.

Under Petticoats of Berkeley Cambric (our own make), umbrella ruffle, tucked, with embroidered inserting and edge, at 75 cts., 95 cts. and \$1.25.

Walking skirts of Cambric, umbrella flounce with wide edge, 58 cts., 95 cts. and \$1.25.

\$1.25.

Walking Skirts of Cambrio, umbrella flounce of tucked lawn, insertion and edge of lace, \$9 cts., \$1.25, \$1.65 and \$1.95.

Walking Skirts of Berkeley Cambric (our own make), lawn umbrella flounce, with wide insertion and ruffle of embroidery, \$1.75 and \$1.85.

Chemises of Masonville Muslin and Cambric, square or round neck, lace or embroidery trimmed, 58 cts. and 79 cts.

Corset Covers of Muslin, square neck, trimmed with embroidery, at 11 cts.

Corset Covers of Cambric, in several styles of round neck, with hemstitched tucks, lace insertion and edge, beading and ribbon, 48 cts., 75 cts. and 95 cts.

Samples of stock goods, including our own make, in Gowns, Drawers, Corset Covers and Skirts, at one-third off regular prices.

Annual Sale Men's and Boys' Shirts, Collars and Cuffs. We shall offer greater attractions in this sale than ever before. Every garment is perfectly made and of excellent material.

Unlaundered Shirts

For men and boys, sizes 12 to 13, good muslin bodies, union bosoms, reinforced front and back, worth 39 cts., reduced to 29 cts.

Unisundered Shirts for men and boys, bosoms of good linen and bodies of the best wearing muslin, sizes 12 to 18, regular 50 ct. goods, at 37 cts.

The best Shirt ever sold at the price, made of Utica Nonpareil Muslin, 4 ply linen bosoms, extra wide body, 36 inches in length, reinforced, gusseted and felled seams, sizes 12 to 19, open front and back, or open back only, also short bosoms for stout men, all sleeve lengths, good values at 75 cts., selling at 55 cts., or six for \$3.25.

Our laundered "D" Dress Shirts, made in our own workroom of the finest muslin, with pure Irish linen bosom, hand made buttonholes, double stitched shoulder and yoke, out full and 36 inches long, open front and back or back only, sizes 14 to 18½, all sleeve lengths, better than the usual \$1.00 shirt, at 65 cts., or six for \$3.75.

Laundered Shirts, made of the best quality muslin, all linen, bosoms, neck bands and wrist bands, hand finished gussets and buttonholes, all sizes and sleeve lengths, \$1.00 and \$1.50 value, now selling at 50 cts.

Advance sale of Men's Negligee Shirts, made of fine madras; the patterns, styles and colorings are for the 1902 season, sizes 14 to 15, cuffs detached, value \$1.25, selling for 65 cts.

for 65 cts.

Men's and Boys' Collars and Cuffs, first-class goods, made by a well-known manufacturer, all the new and popular styles; they are four-ply, with buttonholes barred at both ends and are perfect in every respect, sizes 13 to 18% (small sizes, suitable for ladies), six for 45 cts.; value 15 cts. each. Ouffs, round corner, square or reversible links, 65 cts. half dozen; regular price 2 cuns, round corner, square or reversible links, 65 cts. half dozen; regular price 25 cts. a pair.

Men's Fanoy Shirts, they are made of very fine Percale, all this season's styles, cut to fit perfectly, a pair of detached link cuffs with each, all sizes, regular \$1.00 Shirt, at 50 cts.

Dress Goods Specials.

Advance opening of our imported Satin Striped French Challies, in Persian and all new effects. Centre Table, Dress Goods Section.
56-inch wide Heavy Oxford Skirting, in medium and dark mixed, also medium brown, regular \$1.00 quality, at 65 cts.
All Wool Heavy Cheviots, 56 inches wide, in Oxford gray, blue and brown, suitable for separate skirts and ladies' tailor suits, regular \$1.25 quality, 80 cts.
Fine all wool Tartan and Fancy Plaids, with silk bar, suitable for children's dresses and ladies' waists, reduced from 85 cts. to 59 cts.

Clearance Sale Suits, Skirts, Jackets and Furs.

80 Suits of Cheviots and mixtures, colors and a few blacks, \$25.00 Suits, for \$15.00.

A lot of rainy day Skirts, gored and with flounce, all nicely stitched, both in cloth and duroy, \$10.00 and \$12.50 sorts, for \$5.75.

Some very desirable Jackets of rough materials, lined with Skinner's guaranteed satin, \$15.00 sort, for \$9.73.

A good assortment of Alaska Sable Neck Scarfs, natural furs, with six large tails, \$7.50 sorts, for \$4.75.

White Goods.

New Fold French Organdie, 68 inches wide, special values, 40 cts., 50 cts., 65 cts., 75 cts., 60 cts., \$1.00 and \$1.10 per yard.

39-inch English Nainsook, very fine quality, worth \$1.75, for \$1.20 per piece of 12 yards. Same goods in finer grade, worth \$2.25, at \$1.50.

New Piques, in fancy weaves, for waists, 15 cts., 18 cts., 25 cts. and 35 cts. yard.

Hosiery and Underwear.

A lot of ladies' shaped, ribbed Cotton Vests, medium and heavy weight, high neck, ort or long sleeves, Drawers to match, ankle length, 50 cts. each.

Ladies' I. & R. Morley-English fast black Cotton Stockings, double soles, high spliced

heels, 25 cts. per pair.

A lot of men's fast black Cotton Socks, double heels and toes, 12½ cts. per pair.

A lot of men's fast black ribbed Cotton Stockings, sizes 6 to 9 inches, 12½ cts. per pair.

Children's fast black ribbed Wooi Stockings, silk heel and toes, black and colors, sizes 4½

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THE FLOOD OF UNACTED PLAYS

DISCOURAGING FACTS FOR UNKNOWN DRAMATIC AUTHORS.

Their Work Barely Even Read When Sent to Managers Keen Demand.

Nevertheless, for Good Plays Advice of a Manager for Playwright.

The great army of the unacted never grows smaller. Every year it gathers fresh recruits, who believe toat they are destined to find success in the field of dramatic composition.

Not only are the amateur and professional writers whose accupations might be expected to lead them to play writing among the host that yearly send their works to the manager swholes of conjugation of the slighted dramatics.

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An Underwear Sale of Large Opportunities!

Corset Covers,

Gowns.

Of muslin, V neck, embroidered insertings, tucks and ruffles, also hemstitched tucks and ruffles.

Of muslin, high and V neck, with fine tucks and embroidery, some with hemstitching.

Of muslin, V neck, wide lace inserting and edging, others with two embroidered insertings on each side, hemstitched ruffles on neck and sleeves, at ... 49c

Of muslin high and Empire style, with embroidered insertings, fine tucks and hemstitched ruffles.

Of muslin, cluster tucked yoke, hemstitched ruffles on neck and sleeves, at ... 59c

Of muslin, high neck, with lace, some with embroidery, fine tucks and ruffles. 70c

Of muslin, high and Y neck, fine embroid-

Shirt Waists.

Underskirts.

Of muslin, lawn ruffle, with embroidered edge and tucks...... 39e Of outing finnel, nest stripes Of outing flannel, deep ruffle, with lace

Night Gowns.

Dressing Sacques.

Of eiderdown, rolling collar, crochet edge, 30e. and

Fine quality eiderdown, plain colors, rolling collar, crochet edge, ribbon ties... 97e

Of French flannel, rolling collar, fancy edge, special...... 81.08 of French fiannel, with embroidered edge and featherstitching, \$2.48, \$2.98 and \$2.98



American Made Garments, That for Loveliness Set French Manufacturers to Wondering, at Prices Strikingly Modest.

We believe that the show of white daintiness which will welcome women here on Monday will win its way for merit over all others for refinement of style. for exquisite finish, for ample width of material in each garment and for the excellent character of the fabrics of which the garments are made.

And this is the reason why: The manufacturers of our Underwear determined that the French manufacturers of Lingerie should no longer control, without competition, the reputation for that indescribable, unweighable, unmeasurable beauty about French-made garments, so wonderfully winning to women.

The result is shown in the garments we invite you to examine on Monday. They have the "French twist" truly!

It will cause another pang to European trade pride, but it's America's way and Matthews' Sons' way of going from better to best. We invite Muslin Wear manufacturers to study this stride ahead in producing superior underwear at their leisure. But the practical point with you is this-These garments of quality, style and perfect fit are yours at no higher prices than for ordinary.

The Rich Exhibit of Imported French Lingerie

Comprises the latest and finest conceptions of Parisian manufacture, from which the garments in this sale are modeled.

Having served us well as types and teachers we offer them for sale at about the bare cost of material. There aren't thousands of them, so if you would share in the ownership you'd better come early. The following items are careful descriptions. Suppose you bring this "ad" with you.

Walking Skirts.

Of muslin, cambric, umbrella tucked ruffle. Sec. Sec. of muslin, deep flounce, with lace and embroidery. 190 Of muslin, umbrella ruffle, with lace and embroidered edging. 980 Cambric, deep lawn flounce, wide lace inserting and edging; also deep embroidered edge. 61.25 Of cambric, deep lawn ruffle, Val. lace edging and two wide insertings. 81.49 Cambric Skirts, with deep flounce, wide lace insertings and lace edge, also cluster hemstitched tucks and deep embroidered edge. 81.95

Drawers.

Of muslin, hem and fine tucks, yoke band, also deep umbrella hemstitched ruffle of muslin, embroidered ruffle, headed with fine tucks, yoke band. 25c

of muslin, deep embroidered ruffle, with fine tucks 39e

Wrappers.

Black Skirts.

Black Skirts, with ruffles and plattings 69c
Of black sateen, graduated plaited ruffle,
with small ruffle at bottom, also with plaited
ruffle headed with cords 98c

Infants' and Children's Wear.

French silk Caps, with hemstitching, lace edge 190 Fine cream French Caps, pretty patterns of embroidery; also crystal silk Caps, lace trimped. 49e of embroard trimmed.

Muslin Drawers, hem and fine tucks.

12%c. and 19c. Outing fiannel Dresses, with ruffles and braid, a special. 49e

FULTON ST., GALLATIN PLACE, LIVINGSTON AND SMITH STS., BROOKLUN

of race, war or family hatred. The other of race, war or family harred. The other she does not love but may marry.

The clash of sentiment comes in the struggles of the two men and it is an inviolable rule of this manager and of most other American managers that her lover must win her ultimately. This has been the formula of some of the most prosperous American plays ever written and other American plays ever written and other managers besides the one referred to are anxious to have all their dramas built on a basis that has already proved its value so indisputably.
Other principles, negative rather than positive, have become through his ex-perience part of the average manager's belief. Love stories in a play must not be

occupied with elderly men and women, nor must widowed, divorced or illegitimate heroes and heroines figure in plays intended for our market.
Of course politics and business are ta-booed and this is the result of bitter experi-ence on the part of some managers who were courageous enough to attempt to interest the American public in plays dealfor our market

mistakes in judgment than publishers who have rejected books that were in reality well worth their time. These incidents are cited to show that in spite of the rules they ake for their guidance managers are still

A New York manager was asked by what A New York manager was asked by what means the unknown beginner should try to get a hearing for his play. This manager receives an average of two plays every day from authors he never heard of. These are in addition to those that come from writers with whom he has been in communication and from whom he has ordered

attacher. It are found as idea in them or a thomas

"For located at their in them in them is them to a highest to be per interpreted at any property in a social have a property for the per interpreted to any property in a social have a property from the period of that appropriate the period of their period of their period of their tensors of the first period of their period of their tensors of the first period of their period of their tensors of the first period of the period of the period of their tensors of the period of their tensors of the period o

the managers in New York and was first performed in a Western city.

No doubt, managers have made no more mistakes in judgment than publishers who it became a source of profit. They declined it until this indefatigable young man found an actor who read his work and found the leading rôle especially sym-

pathetic.

"He took the play, spent several thousand dollars in putting it before the public and carned a fortune out of it as well as a degree of artistic success that advanced him in his profession to a point he had never reached before.

"One day a card was brought in here and the name was known vaguely to me as that of an actor whom I had never seen and who was little known in his profession.

writers with whom he has been in come munication and from whom he has ordered work.

"It ought to be encouraging to aspiring dramatists to know," he said, "that every the manager is looking out keenly for good plays. The supply is too small to meet the public demand. Any writer who has a drama worth the trouble and risk of producing will be welcomed cordially.

"But it must not come along with the hundreds that are delivered every lyear in the mailtag. Experience has shought that out of ten manuscripts that reach the manager in this way there is not one that pays for the trouble of reading it through There may be among these works from the industrious unknowns the great drama that we are looking for the chances are so much against that possibility that it sedous repays my reach to look into the dramas submitted or perfunctory way at nearly every theater. The reader can test in a splained to look into the dramas submitted whether or not it is worth his time to look any further than the first few pages. Something in the leading part appealed the star?

"The great majority of the plays sent to manager raise of distinctions of the star?

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Thus of the actions who are class to day



"You Need Not Cross the River."

Our Motto:

"Notting Too Good For Brooklyn,"

Has demonstrated to even the most skeptical mind, that it is not necessary for parents to go to Manhattan for Children's Clothing, or for styles that are thoroughly up-to-date. Our original creation of "manish" clothes for little Gentlemen is now copied by most of the manufacturers throughout the country. Here we make our clothes which are built to please the fancy, are perfectly tailored and of materials the best that domestic and foreign manufacturers can produce. Prices are astonishingly low.

Specials for the Week.

Children's Sailor Suits, Fancy Mixed, Blue Serges, Corduroys, many with handsome Silk Collars, sizes 3 to 8 former prices \$10, \$12 and \$13.50.

Now \$7.50.

500 Children's Overcoats, sizes 6 to 14. Kerseys, Friezes, Coverts (cut medium, long and extra long), value \$7 to \$10; also 100 Children's Russian Overcoats in fancy colors, ages 24 to 7, value \$7 to \$10. Your choice now

At \$5.

Boys' and Young Men's Overcoats (ages 15 to 19) in mixed and fancy weaves, values \$12, \$15 and \$18,

Now \$9.75.

Small men can be fitted in these, same price, \$9.75.

in All Three Stores 'Till Sold!

Smith, Gray & Co.

Apper A select designation of Adaptive and Artison details of the complete to an above design and the terminal and appropriate terminal and appears to the complete and the comple LILLIS S I AN S I K MI AMI S COLL K | MAD COL Her agreements for the approximated from the form of a first discretized and a first and a first discretized and a first and a This is along an ordinar as the survey above the major above t